

Look no further than Farmers Insurance

By **PATRICE FISHER**
STAFF WRITER

NEWINGTON — Looking to absolve your worries when it comes to protecting your car, home and personal property? Then look no further than Farmers Insurance.

Farmers Insurance, located at 147 Lowrey Place, opened for business in January 2016 and is owned by Manjula Iyer. She and her partners have been serving Connecticut residents with reliability, dependability and a “don’t say no” philosophy by providing their existing customers as well as new ones with “an insurance market for everyone.”

The company specializes in auto, home, life, renters,



FILE PHOTO

Farmers Insurance is located at 147 Lowrey Place in Newington.

commercial, motorcycle, recreational, and umbrella insurance. They also just launched a new discount app that can be downloaded to a cell phone and can save customers an additional 5 percent on auto insurance for each driver who enrolls in the program. They also use a system called Foremost, which allows members and the agent the ability to fulfill insurance needs all in-house without the use of an outside broker.

Iyer emphasizes that “we have products within Farmers for every industry so the

insured does not have to go to another carrier. Let’s say, if the insured had been canceled due to a few losses on the home/auto, we can insure them without going through a brokerage or looking for another carrier. We own Foremost, which specializes in a non-standard carrier.”

The agency also insures specialties for all landlord properties, vacant homes, boats, vacation properties, snowmobiles, golf carts and even dune buggies, providing coverage unlike any other insurer in the area. She says

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MANJULA IYER | Owner of Farmers Insurance in Newington

that “spring and summer are the peak seasons for these specialties and I’m happy to answer any questions.”

Moving forward, the company is promoting agents from within, including Francis Kane, commercial sales specialist with over 20 years of experience in personal lines of life and health, who was promoted to commercial sales and who is one of the “top performing prospectors in commercial sales.”

Iyer gives kudos to Alyssa Murphy as well, with “over three years of customer service for receiving continuous positive reviews and providing exceptional customer service.”

For more information,

contact 860-665-0292 or go to www.farmersagent.com/miyar. The office is open Monday to Friday, 9 a.m.-6 p.m. or by appointment on Saturday and evenings.

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